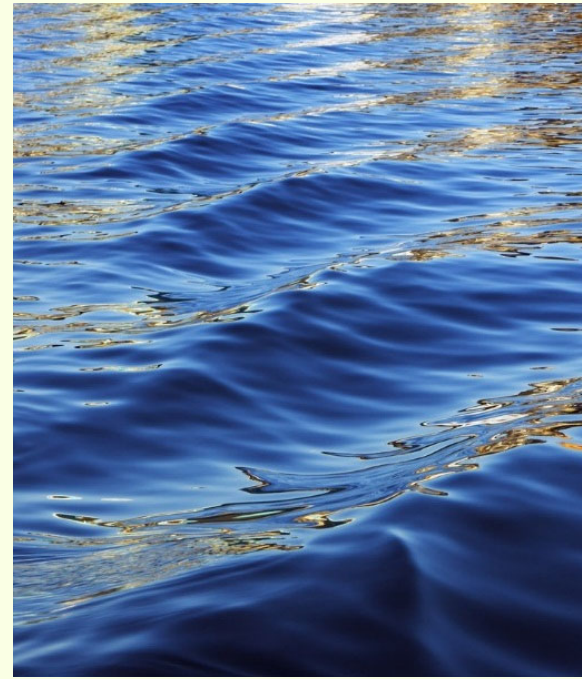


# The Beehive Adult Service Centre

Cora Auclair  
December 15, 2020



## The Beehive ASC



- Vocational Training Centre located in Aylesford, Nova Scotia.
- We currently support 25 individuals.
- We operate an Enviro-Depot, wood shop, general contracting and sewing department.
- We have been a licensed Enviro Depot since 1996.
- Our wood shop produces kindling.
- Our General Contracting Department has a bakery, shredding department, used clothing, used book sales and an online auction.
- The sewing department manufactures lobster bait bags and has custom sewing orders.

# Enviro Depot & Wood Shop

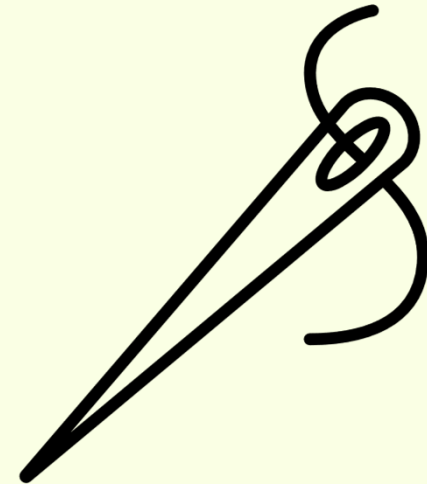
- Licenced Enviro Depot since 1996
  - Redemption Centre for public.
  - We have partnerships with restaurants and businesses where we pick up refundable items that are donated.
  - One of these partnerships is with Michelin. We make weekly or bi-weekly trips to pick up refundable items. We share the profit of this pick up with Michelin, and they donate their portion to an organization of their choice.



- Wood Shop
  - The wood for our kindling is sourced from a local furniture manufacturer. We purchase all of their off cuts to produce our kindling and our scrap kindling. None of the wood is wasted. Sawdust that is created in our wood shop is also used on local farms for animal bedding.

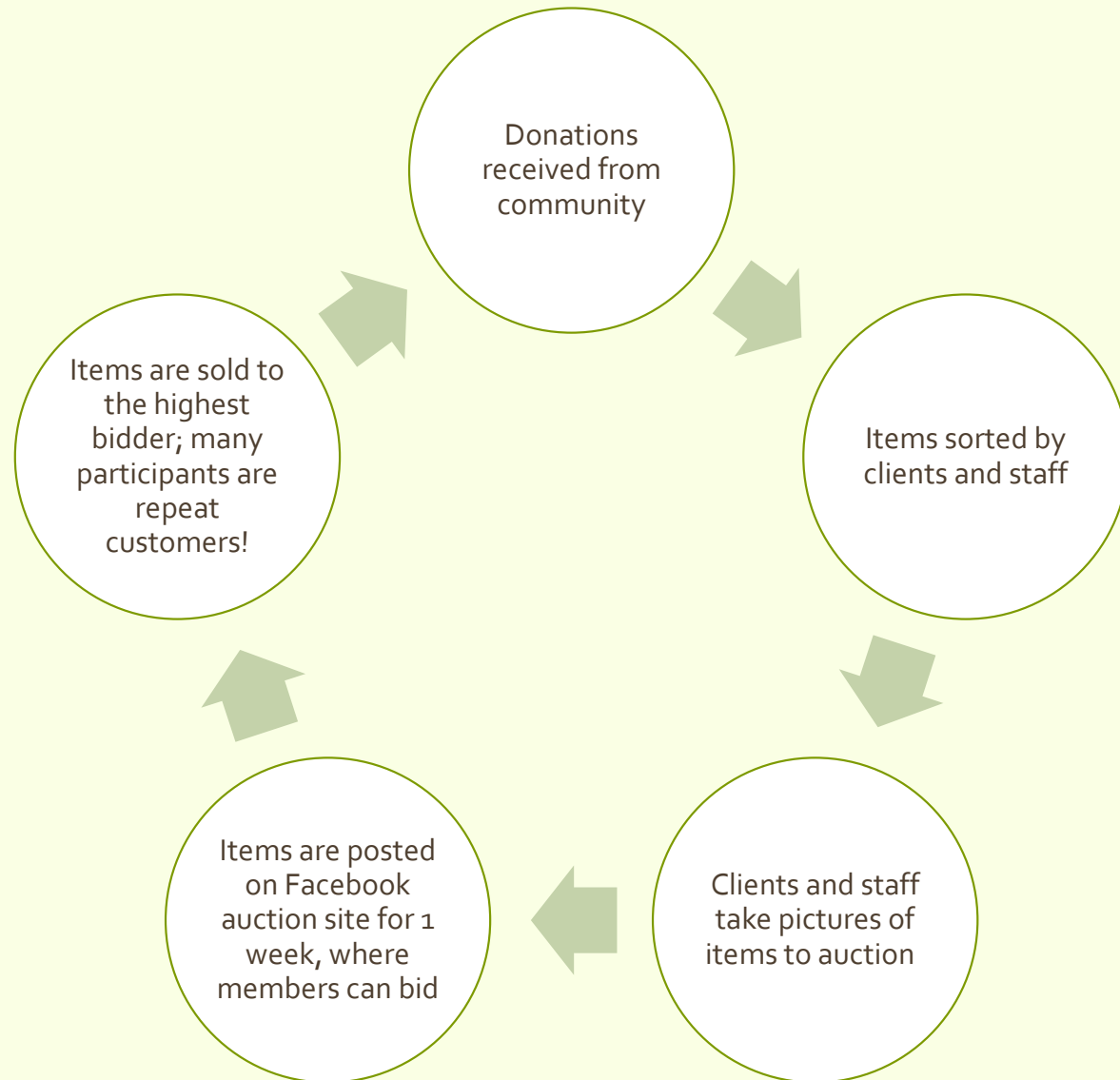
# Sewing and General Contracts

- Sewing
  - Lobster bait bags
  - Jonny shirts
  - Adult bibs
  - Incontinent Pads
- General Contracts
  - Bakery, packaging, shredding, used book sales, used clothing, online auction.
  - All of our shredded paper is sorted and has staples and paper clips removed and is brought to a local compost facility.
  - Used clothing that is donated to us is sorted and sold for rags to local garages.
  - We also have a partnership with the Canadian Diabetic Association where we pick up and store clothing for regular pick up.



## Online Auction

- We were already receiving donations, and when hearing about online auctions that were being done elsewhere, it seemed like the next best step.
- We use Facebook to showcase items for auction.
- People need to ask to join.
- Very specific rules on timing of bids are required.
- Just prior to the pandemic, we had also just started selling items for a fixed price on an Instagram page.





# Online Auction

Benefits & Successes

# Online Auction

## Benefits

- Reduce, repurpose, reuse.
- Participants are able to be involved in every step of the process of diverting these items from the landfill. From sorting, taking photographs, posting online, keeping track of the winners, providing customer service, and handling the money transactions.

## Successes

- Reduce, repurpose, reuse.
- Pride in accomplishments of learning new skills.
- Benefits to customers, our participants and to The Beehive.

## Advise

- The amount of donations can be overwhelming.
- A lot of space is needed to sort and store items.
- It can be time consuming.
- Need to have a plan in place to dispose of items that are not suitable for resale.





Questions?